



INTERIM STATEMENT
MARCH 31, 2019

MBB SE, Berlin

MBB in figures

Three months (unaudited)	2019 adjusted* IFRS	2018 adjusted* IFRS	Δ 2019 / 2018
Earnings figures	€k	€k	%
Revenue	128,466	117,839	9.0
Operating performance	127,267	119,812	6.2
Total performance	129,609	121,603	6.6
Cost of materials	-76,702	-74,762	2.6
Staff costs	-31,884	-27,535	15.8
EBITDA	13,289	12,880	3.2
<i>EBITDA margin</i>	<i>10.4%</i>	<i>10.8%</i>	
EBIT	9,309	9,863	-5.6
<i>EBIT margin</i>	<i>7.3%</i>	<i>8.2%</i>	
EBT	8,924	9,453	-5.6
<i>EBT margin</i>	<i>7.0%</i>	<i>7.9%</i>	
Consolidated net profit after non-controlling interests	2,876	3,492	-17.6
eps after adjustments in €	0.45	0.53	-15.1
Unadjusted consolidated net profit after non-controlling interests	2,771	3,353	-17.4
eps before adjustments in €	0.43	0.51	-15.7
Number of shares in circulation	6,458	6,587	-2.0
Figures from the statement of financial position	31 Mar €k	31 Dec €k	%
Non-current assets	247,509	217,487	13.8
Current assets	492,931	508,170	-3.0
thereof cash and equivalents**	365,322	376,204	-2.9
Issued capital (share capital)	5,941	6,587	-9.8
Other equity	443,255	492,705	-10.0
Total equity	449,196	499,292	-10.0
<i>Equity ratio</i>	<i>60.7%</i>	<i>68.8%</i>	
Non-current liabilities	89,583	78,132	14.7
Current liabilities	201,661	148,233	36.0
Total assets	740,440	725,657	2.0
Net debt (-) or net cash (+)**	297,500	312,325	-4.7
Employees	2,241	2,184	2.6

* Adjustments essentially relate to the write-down on assets capitalised in the context of PPAs.

** This figure includes physical gold reserves and securities.

Business development, result of operations, financial position and net assets

Business development

In the first three months of 2019, MBB achieved revenue growth of 9.0% year-on-year to €128.5 million and growth in adjusted EBITDA of 3.2% to €13.3 million. All Group companies and their 2,241 employees contributed towards this encouraging growth. The EBITDA margin was roughly stable at 10.4% as against the previous year's level of 10.8%.

All segments increased their revenues in the first quarter of 2019. DTS and Delignit grew particularly strongly, but also Aumann was able to significantly increase its revenues, especially in its E-mobility segment. While DTS benefited from the increasing attention paid to IT security in the German SME sector, Delignit increased its sales through new series orders.

DTS successfully completed the acquisition of 66% of the shares in ISL Internet Sicherheitslösungen GmbH in February 2019. This important strategic step will further sharpen the company's profile as a provider of IT security solutions. ISL is a leading German software developer for network access control, a core area of IT security. Well-known companies from industry and commerce as well as banks, authorities and research institutions rely on the software developed by ISL to protect their IT infrastructure against the unnoticed intrusion of unauthorized devices as well as against internal attacks. ISL will further accelerate DTS's revenue and earnings growth in the coming quarters.

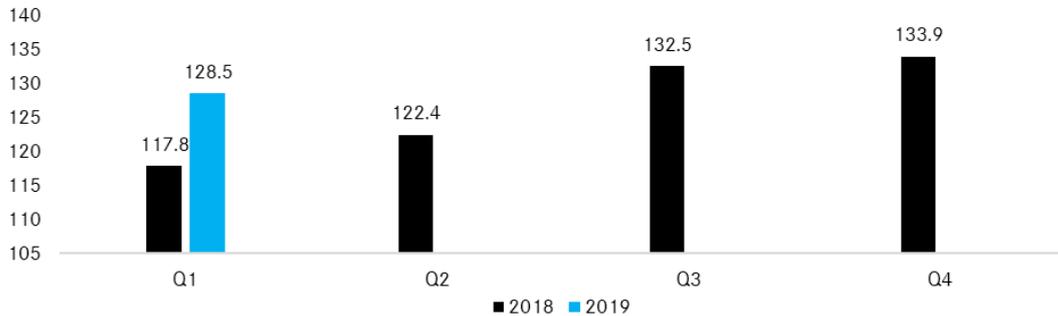
At the end of the first quarter, net cash of the MBB group was at €297.5 million, of which the holding MBB SE held €257.5 million. Thanks to its excellent capital resources, MBB is optimally positioned for further acquisitions. In addition to acquisitions for subsidiaries, MBB is planning to build new business areas through acquisitions. Impeccable references from previous transactions and a long-term investment approach are very compelling arguments for potential sellers. As a result, MBB is increasingly becoming a preferred partner for succession solutions.

On 13 March 2019, the Board of MBB SE resolved to exercise the authorisation granted by the Annual General Meeting on 28 June 2018 to purchase treasury shares and to purchase up to 646,775 treasury shares over-the-counter in the period from 18 March 2019 up to and including 2 April 2019 by way of a voluntary public buyback offer to all shareholders. From MBB's perspective, the public buyback offer represents a contractual obligation, which is the reason why a liability of €62.0 million was classified as a liability as at 31 March 2019.

MBB announced on 5 April 2019 that a total of 646,024 shares, representing 9.79% of the share capital of the company, were bought back at a price of €96.00 per share. The offer was wound up on 9 April 2019. After it was wound up, all treasury shares held by the company, 659,249 in total, were retired in the context of a capital reduction. Following the retirement of the shares and the implementation of the capital reduction, the share capital of MBB SE amounts to €5,940,751 and is divided into 5,940,751 bearer shares, each representing a notional amount of the share capital of €1.00. The Group's liquidity decreased by €62.0 million after the quarterly reporting date as a result of the settlement of the public buyback offer.

Results of operations, financial position and net assets

The results of operations, financial position and net assets are still on track. At €128.5 million, the consolidated revenue of the MBB Group is up 9.0% year-on-year after the first three months of the 2019 financial year (previous year: €117.8 million).

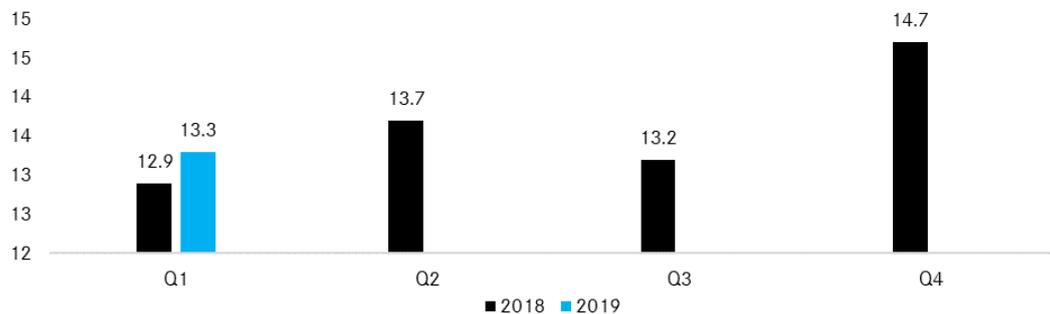
Revenue by quarters
in millions of €

Other operating income of €2.3 million (previous year: €1.8 million) includes income from capitalised development costs of €0.7 million, income from sales of securities and other income from securities of €0.6 million, income from the reversal of provisions of €0.4 million and other income of €0.6 million. Own work capitalised relates to development costs recognised at Aumann AG.

The ratio of the cost of materials to the total operating performance of €127.3 million (previous year: €119.8 million) fell from 62.4% in the previous year to 60.3% in the first three months, while the staff costs ratio rose from 23.0% to 25.1%.

A settlement has now been reached on a dispute concerning a receivable from a former member of Executive Management that was still pending as at the end of the 2018 financial year. This resulted in a one-time increase in expenses and the recognition of a provision €0.4 million in the first quarter.

EBITDA climbed by 3.2% to €13.3 million (previous year: €12.9 million) with a margin of 10.4%. After depreciation and amortisation of €4.0 million, adjusted EBIT amounted to €9.3 million (previous year: €9.9 million). These figures have been adjusted for depreciation and amortisation on assets of €0.3 million capitalised in connection with the purchase price allocation for USK and the preliminary purchase price allocation for ISL.

EBITDA by quarters
in millions of €

Taking into account net finance costs of €-0.4 million, adjusted EBT amounted to €8.9 million (previous year: €9.5 million). Adjusted consolidated net profit after non-controlling interests was €2.9 million (previous year: €3.5 million) or €0.45 per share in the first three months. Without adjustment, consolidated net profit after non-controlling interests amounted to €2.8 million or €0.43 per share. When calculating the average number of shares outstanding during the period, MBB takes into account the reduced number of shares outstanding as a result of the public buyback offer at the time of the resolution of the public buyback offer.

Equity amounted to €449.2 million as at 31 March 2019 (31 December 2018: €499.3 million). The decrease of €50.1 million results from the recognition of a liability from the public buyback offer and a put option from the acquisition of ISL. This was offset by positive net income and other comprehensive income.

As at 31 March 2019, the MBB Group had financial liabilities of €67.8 million (31 December 2018: €63.9 million) and cash funds including securities and physical gold reserves of €365.3 million (31 December 2018: €376.2 million). The MBB Group's net cash from the above liabilities and cash items therefore amounts to €297.5 million as against €312.3 million on 31 December 2018. The rise in financial liabilities is essentially on account of the adoption of IFRS 16. Further information on this will be published in the 2019 half-year financial report.

The change in cash and cash equivalents amounts to €-21.4 million in the reporting period. Payments essentially resulted from the acquisition of ISL (€6.4 million), the repayment of financial liabilities (€5.8 million) and investments in non-current assets (€3.3 million).

Outlook

For the fiscal year 2019, management continues to forecast revenues of more than €550 million and EBITDA of more than €58 million.

Berlin, 15 May 2019

The Executive Management of MBB SE

Consolidated statement of comprehensive income

IFRS consolidated statement of profit or loss (unaudited)	1 Jan - 31 Mar 2019 €k	1 Jan - 31 Mar 2018 €k
Revenue	128,466	117,839
Increase (+) / decrease (-) in finished goods and work in progress	-1,199	1,973
Operating performance	127,267	119,812
Other operating income	2,342	1,791
Total performance	129,609	121,603
Cost of raw materials and supplies	-60,232	-57,751
Cost of purchased services	-16,470	-17,011
Cost of materials	-76,702	-74,762
Wages and salaries	-25,579	-22,019
Social security and pension costs	-6,305	-5,516
Staff costs	-31,884	-27,535
Other operating expenses	-7,734	-6,426
Earnings before interest, taxes, depreciation, and amortisation (EBITDA)	13,289	12,880
Amortisation and depreciation expense	-4,267	-3,540
Earnings before interest and taxes (EBIT)	9,022	9,340
Other interest and similar income	177	74
Interest and similar expenses	-562	-484
Net finance costs	-385	-410
Earnings before taxes (EBT)	8,637	8,930
Income tax expense	-2,610	-2,306
Other taxes	-107	-107
Profit or loss for the period	5,920	6,517
Non-controlling interests	-3,149	-3,164
Consolidated net profit	2,771	3,353
Earnings per share (in €)	0.43	0.51

IFRS consolidated statement of comprehensive income (unaudited)	1 Jan - 31 Mar 2019 €k	1 Jan - 31 Mar 2018 €k
Consolidated net profit before adjustments	2,771	3,353
Non-controlling interests	3,150	3,164
Profit or loss for the period	5,921	6,517
Items that may be subsequently reclassified to profit and loss		
Fair value changes bonds and gold	414	-1
Currency translation differences	98	-93
Items that not be subsequently reclassified to profit and loss		
Fair value changes shares	8,709	-1,505
Other comprehensive income after taxes	9,221	-1,599
Comprehensive income for the reporting period	15,142	4,918
thereof attributable to:		
- Shareholders of the parent company	11,332	1,760
- Non-controlling interests	3,810	3,158

Consolidated statement of financial position

Statement of financial position Assets (IFRS)	31 Mar 2019 unaudited €k	31 Dec 2018 audited €k
Non-current assets		
Concessions, industrial property rights and similar rights	18,568	10,526
Goodwill	44,449	40,300
Advance payments and assets under development	552	549
Intangible assets	63,569	51,375
Land and buildings including buildings on third-party land	59,022	55,508
Technical equipment and machinery	28,637	26,307
Other equipment, operating and office equipment	12,988	11,317
Advance payments and assets under development	4,015	5,351
Property, plant and equipment	104,662	98,483
Investment securities	70,684	59,459
Other loans	1,198	1,198
Financial assets	71,882	60,657
Deferred tax assets	7,396	6,972
	247,509	217,487
Current assets		
Raw materials and supplies	14,833	12,404
Work in progress	6,721	6,269
Finished goods	11,751	13,154
Advance payments	6,018	4,715
Inventories	39,323	36,542
Trade receivables	42,866	39,551
Contract assets	104,295	99,622
Other current assets	11,621	15,710
Trade receivables and other current assets	158,782	154,883
Gold and commodities	2,958	2,879
Securities	5,759	6,350
Available-for-sale financial assets	8,717	9,229
Cash in hand	22	16
Bank balances	286,087	307,500
Cash in hand, bank balances	286,109	307,516
	492,931	508,170
Total assets	740,440	725,657

Statement of financial position Equity and liabilities (IFRS)	31 Mar 2019 unaudited €k	31 Dec 2018 audited €k
Equity		
Issued capital	5,941	6,587
Capital reserve	233,350	294,722
Legal reserve	61	61
Retained earnings	78,838	72,400
Non-controlling interests	131,006	125,522
	449,196	499,292
Non-current liabilities		
Liabilities to banks	35,832	36,554
Other liabilities	6,725	1,456
Lease liabilities	6,488	2,431
Pension provisions	23,445	23,511
Other provisions	5,979	6,400
Deferred tax liabilities	11,114	7,780
	89,583	78,132
Current liabilities		
Liabilities to banks	20,802	22,197
Contract liabilities	18,235	21,186
Trade payables	47,982	52,565
Other liabilities	73,482	13,405
Lease liabilities	4,701	2,697
Provisions with the nature of a liability	21,179	18,987
Tax provisions	1,578	2,755
Other provisions	13,702	14,441
	201,661	148,233
Total equity and liabilities	740,440	725,657

Consolidated statement of cash flows

Consolidated statement of cash flows (unaudited)	1 Jan - 31 Mar 2019 €k	1 Jan - 31 Mar 2018 €k
1. Cash flow from operating activities		
Earnings before interest and taxes (EBIT) before adjustments	9,022	9,340
Adjustments for non-cash transactions		
Write-downs on non-current assets	4,267	3,540
Increase (+) / decrease (-) in provisions	-1,681	-3
Gains (+) / losses (-) from disposal of financial assets	-233	0
Other non-cash expenses / income	283	-92
	2,636	3,445
Change in working capital:		
Increase (-) / decrease (+) in inventories, trade receivables and other assets	-6,127	-43,345
Decrease (-) / increase (+) in trade payables and other liabilities	-9,340	22,387
	-15,467	-20,958
Income taxes paid	-2,894	955
Interest received	177	74
	-2,717	1,029
Cash flow from operating activities	-6,526	-7,144
2. Cash flow from investing activities		
Investments (-) / divestments (+) intangible assets	-984	-437
Investments (-) / divestments (+) property, plant and equipment	-2,335	-6,366
Investments (-) / divestments (+) of financial assets and securities	-1,469	-7,140
Acquisition of ISL	-6,938	0
(less cash and cash equivalents received)	570	0
Cash flow from investing activities	-11,156	-13,943
3. Cash flow from financing activities		
Replacement Aumann Shares	0	102,117
Payments to non-controlling interests	-103	-4
Proceeds from borrowing financial loans	2,648	856
Repayments of financial loans	-4,768	-1,488
Finance lease payments	-1,031	913
Interest payments	-553	-439
Cash flow from financing activities	-3,807	101,955
Cash and cash equivalents at end of period		
Change in cash and cash equivalents (Subtotal 1-3)	-21,489	80,868
Effects of changes in foreign exchange rates (non-cash)	82	-20
Cash and cash equivalents at start of reporting period	307,516	233,816
Cash and cash equivalents at end of period	286,109	314,664
Composition of cash and cash equivalents		
Cash in hand	22	13
Bank balances	286,087	314,651
Reconciliation to liquidity reserve on 31 Mar	2019	2018
Cash and cash equivalents at end of period	286,109	314,664
Gold	2,958	1,897
Securities	76,255	49,134
Liquidity reserve on 31 Mar	365,322	365,695

Segment reporting

1 Jan - 31 Mar 2019 (unaudited)	Technical Applications	Industrial Production	Trade & Services	Recon- ciliation	Group
	€k	€k	€k	€k	€k
Revenue from third parties	83,711	30,120	14,635	0	128,466
Other segments	1	28	86	-115	0
Total revenue	83,712	30,148	14,721	-115	128,466
EBIT before adjustments	7,687	1,044	1,006	-715	9,022
Amortisation and depreciation	1,809	1,046	1,356	56	4,267
Investments	2,444	228	643	4	
Segment assets	265,354	64,321	33,590		
Segment liabilities	108,245	18,246	21,560		

1 Jan - 31 Mar 2018 (unaudited)	Technical Applications	Industrial Production	Trade & Services	Recon- ciliation	Group
	€k	€k	€k	€k	€k
Revenue from third parties	76,989	27,500	13,350	0	117,839
Other segments	1	27	135	-163	0
Total revenue	76,990	27,527	13,485	-163	117,839
EBIT	7,904	737	840	-141	9,340
Amortisation and depreciation	1,728	1,191	610	11	3,540
Investments	1,880	2,874	2,048		
Segment assets	278,997	67,669	13,911		
Segment liabilities	145,229	19,941	6,520		

Financial calendar

Annual General Meeting 2019

28 May 2019, 10:00 a.m.
in the premises of Ludwig Erhard Haus,
Fasanenstrasse 85, 10623 Berlin

Half-year Financial Report 2019

16 August 2019

Quarterly Report Q3/2019

15 November 2019

End of financial year

31 December 2019

Conferences

Hauck & Aufhäuser IB Stockpicker Summit

16-17 May 2019

Lang & Schwarz Small-/Midcap Konferenz

5 June 2019

Quirin Champions Conference

12 June 2019

Commerzbank Sector Conference

28 August 2019

Berenberg & Goldman Sachs German Corporate Conference

24 September 2019

Deutsches Eigenkapitalforum 2019

25-27 November 2019

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